

Yatin Khar

APM/PM, GTM and Growth Candidate

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SUMMARY

Aspiring Product Manager with proven 0→1 launch experience & strong technical foundation. Led complete product lifecycle from user research to national Air Force/Navy deployment. Owned roadmap for EV motor variants at TVS, coordinating cross-functional delivery and hitting all reliability KPIs. PM Intern at Valethi - Saicon & PG in Product Management from IIIT-Bangalore.

WORK EXPERIENCE

Saicon – Valethi

Product Management Intern

Feb 2026 – June 2026

Remote

- Leading product discovery for an internal IT Management System (IMS) – conducting stakeholder interviews across internal teams, mapping current-state workflows, and identifying core pain points to translate into a prioritized product backlog in Jira.
- Translating user needs into functional requirements across asset management, ticketing, and access-control modules, documenting detailed specifications and user stories for the engineering team.
- Partnering with product, engineering, and operations to define feature priorities and drive cross-functional alignment on the IMS roadmap.

TVS Motor Company

Product and Operations Engineer (*Product Owner – EV Motors*)

Nov 2024 – Jul 2025

Hosur, Tamil Nadu

- Owned 3 EV motor variants end-to-end as Product Owner – defined requirements, managed the backlog, and maintained alignment across 3 internal teams and external vendors against cost, performance, and reliability OKRs through the full product lifecycle.
- Analyzed production data across a 300-unit/day, 2-shift operation to pinpoint bottlenecks; drove a workflow redesign that 2x throughput, cut defects 15%, and improved cycle time 20%.
- Coordinated sprint-based delivery across engineering, operations, and quality to ensure all the variants met production-readiness and reliability KPIs ahead of vehicle launch.

Progas Systems

Project Engineer, Defence and Industrial Products

Mar 2023 – Nov 2024

Mumbai, Maharashtra

- Led 0→1 development and national rollout of a defence *charging unit* to enterprise customers (Air Force & Navy) – ran user discovery with operators, authored PRDs, executed field trials, iterated on feedback, and hit a 100% deployment success rate within 12 months.
- Owned the full B2B sales cycle and GTM motion from product demos to enterprise adoption – engaged defence stakeholders, navigated long procurement cycles, and expanded into international markets.
- Built a product-analytics loop from complaint, failure, and usage data to prioritize high-impact improvements; reduced field failure rate through structured root-cause analysis (RCA).

PROJECTS

Hikeo – Full-Stack AI Trekking Platform

[Hikeo Link](#)

Built 0→1, solo, end-to-end. AI itinerary planner with hard acclimatization constraints, trek discovery, gear marketplace, and community. 149 treks indexed; replaced 6–8 scattered planning sources with a single platform. Owned product strategy, discovery, design, and full-stack delivery.

KartMetrix – B2B2C Go-Karting Platform

[Kartmetrix Link](#)

Built 0→1, solo. Web + WhatsApp booking in under 90 seconds, QR check-in, an operator dashboard with a live kart-status grid, and post-session lap analytics on WhatsApp – unifying discovery, booking, and operations into one product across both consumer and operator segments.

EDUCATION

IIIT Bangalore

Post Graduation, Product Design and Management

Jul 2025 – Jul 2026

Bengaluru, Karnataka

CourseWork: User and Market Research, Software Product Management, Product Marketing and GTM, Data Analytics and Visualization, Product Finance and Economics, User Experience and Research, Design Thinking, AI for PMs

MAIT, GGSIPU

Bachelors of Technology, Mechanical and Automation

Jul 2017 – Jul 2021

New Delhi

CourseWork: Product Design and Development, Industrial and Quality Engineering, Operations Management

Extracurricular: Automobile Team, Vice Head – top 5 national and top 30 global rankings in ATV design competitions

SKILLS

- **Product:** Product Discovery, User Research (JTBD and Personas), PRDs, User Stories, Backlog Management, Sprint Planning, RICE/MoSCoW, A/B Testing, Product Metrics, OKRs, North Star Metric, MVP Development, Product Analytics, Roadmap Ownership
- **GTM and Growth:** Go-to-Market Strategy, Enterprise Pipeline, Demand Generation, Customer Acquisition, Activation and Retention, Funnel Optimization, Product-Led Growth, Competitive Analysis
- **Tools:** Jira, Figma (Wireframing and Prototyping), Notion, Tableau, Excel, PowerPoint, Google Analytics, SQL, Python
- **Process:** Agile/Scrum, Sprint Planning, Lean, RCA, FMEA, Cross-functional Collaboration, Stakeholder Management